



This is Falling Water (Kaufmann House), one of the 20th-Century Architecture of Frank Lloyd Wright and the world heritage sites in The United States, where Taikisha has overseas affiliates.

# The 3rd Quarter of FY2022 Financial Results Briefing



**FEB 10, 2023**

# Earning forecast for FY2022

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**We revise and change orders-received that we announced on November 10<sup>th</sup>, 2022, from 265 billion yen to 283 billion yen, due to strong capital investment of manufacturers.**

**Although the net sales of completed construction contracts, operating income, ordinary income and profit attributable to owners of parent has no change from the earning forecast for FY2022 that we announced on May 16<sup>th</sup>, 2022, the breakdown by business segment that we announced on November 10<sup>th</sup>, 2022 was reviewed in consideration of the progress of projects.**

**Forecasts by division are on the next page and thereafter.**

# Earning forecast for FY2022

## Forecasts by Division

(Hundred millions of yen)

	Results of 1 - 3Q	Expectations of 4Q	Latest expectation of FY2022	Previous expectation of FY2022*	Difference
<b>Orders-received</b>	2,258	571	2,830	2,650	180
(Japan)	(1,344)	(166)	(1,511)	(1,390)	(121)
(Overseas)	(914)	(404)	(1,319)	(1,260)	(59)
Green Technology	1,680	369	2,050	1,900	150
Building HVAC	310	(41)	(352)	313	(39)
Industrial HVAC	1,370	(327)	(1,698)	1,587	(111)
(Japan)	(841)	(86)	(928)	(857)	(71)
(Overseas)	(528)	(241)	(770)	(730)	(40)
Paint Finishing	577	202	780	750	30
(Japan)	(191)	(39)	(231)	(220)	(11)
(Overseas)	(385)	(163)	(549)	(530)	(19)

\*Released on November 10th, 2022

# Earning forecast for FY2022

## Forecasts by Division

(Hundred millions of yen)

	Results of 1 - 3Q	Expectations of 4Q	Latest expectation of FY2022	Previous expectation of FY2022*	Difference
<b>Net sales of completed construction contracts</b>	1,419	705	2,125	2,125	-
(Japan)	(891)	(428)	(1,320)	(1,295)	(25)
(Overseas)	(528)	(276)	(805)	(830)	(-25)
Green Technology	1,141	558	1,700	1,665	35
Building HVAC	303	(142)	(446)	435	(11)
Industrial HVAC	838	(415)	(1,254)	1,230	(24)
(Japan)	(509)	(259)	(769)	(750)	(19)
(Overseas)	(328)	(156)	(485)	(480)	(5)
Paint Finishing	278	146	425	460	-35
(Japan)	(78)	(26)	(105)	(110)	(-5)
(Overseas)	(199)	(120)	(320)	(350)	(-30)

\*Released on November 10th, 2022

# Earning forecast for FY2022

## Forecasts by Division

(Hundred millions of yen)

	Results of 1 - 3Q	Expectations of 4Q	Latest expectation of FY2022	Previous expectation of FY2022*	Difference
<b>Operating income</b>	73	34	108	108	-
(Ratio)	5.1%	5.0%	5.1%	5.1%	-
Green Technology	85	41	127	113	14
(Ratio)	7.5%	7.4%	7.5%	6.8%	0.7pt
Paint Finishing	-12	1	-11	3	-14
(Ratio)	-4.4%	0.9%	-2.6%	0.7%	-3.2pt
<b>Ordinary income</b>	85	34	120	120	-
(Ratio)	6.0%	4.9%	5.6%	5.6%	-
Green Technology	91	38	130	116	14
(Ratio)	8.0%	6.8%	7.6%	7.0%	0.7pt
Paint Finishing	-12	2	-10	4	-14
(Ratio)	-4.5%	1.7%	-2.4%	0.9%	-3.2pt
<b>Profit attributable to owners of parent</b>	50	35	86	86	-
(Ratio)	3.6%	5.0%	4.0%	4.0%	-

\*Released on November 10th, 2022

## Precaution about Forward Perspective

The data and future prospection in this material is based on the judgement on the announcement date and the available information.

They are possible to change by various kinds of factors and can not guarantee the achievement of goals and future performance. This information is subject to change without notice.

We therefore recommend that you use this information with checking and confirming other information as well.

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