

# FINANCIAL AND NON-FINANCIAL HIGHLIGHTS

## Financial items

	Unit	FY2011	FY2012	FY2013	FY2014	FY2015
Orders received	Million yen	195,268	195,920	189,026	187,311	221,764
Ratio of overseas orders received	%	56.7	61.9	52.6	49.8	54.3
Net sales	Million yen	189,716	216,051	185,421	183,648	212,424
Ratio of overseas sales	%	51.3	57.4	61.6	55.2	55.5
Operating income	Million yen	8,325	9,815	8,083	8,669	12,734
Ratio of operating income to net sales	%	4.4	4.5	4.4	4.7	6.0
Ordinary income	Million yen	9,033	10,728	9,292	9,579	12,343
Ratio of ordinary income to net sales	%	4.8	5.0	5.0	5.2	5.8
Profit attributable to owners of parent	Million yen	4,372	6,200	4,155	6,084	7,084
Return on equity (ROE)	%	6.6	8.7	5.3	6.9	7.6
Total assets	Million yen	156,108	163,014	166,680	188,283	189,566
Net assets	Million yen	69,602	78,537	84,712	99,669	95,921
Equity ratio	%	42.9	46.2	48.3	50.4	48.0
Cash flows from operating activities	Million yen	1,812	10,772	7,532	1,401	7,301
Cash flows from investing activities	Million yen	(2,336)	(1,308)	(1,194)	(3,900)	(328)
Cash flows from financing activities	Million yen	(361)	(2,569)	(3,290)	1,264	(7,409)
Research and development expenses	Million yen	784	800	876	822	889
Depreciation	Million yen	1,239	1,211	1,290	1,257	1,348
Purchase of property, plant and equipment and intangible assets	Million yen	(1,398)	(3,130)	(1,734)	(1,247)	(1,941)

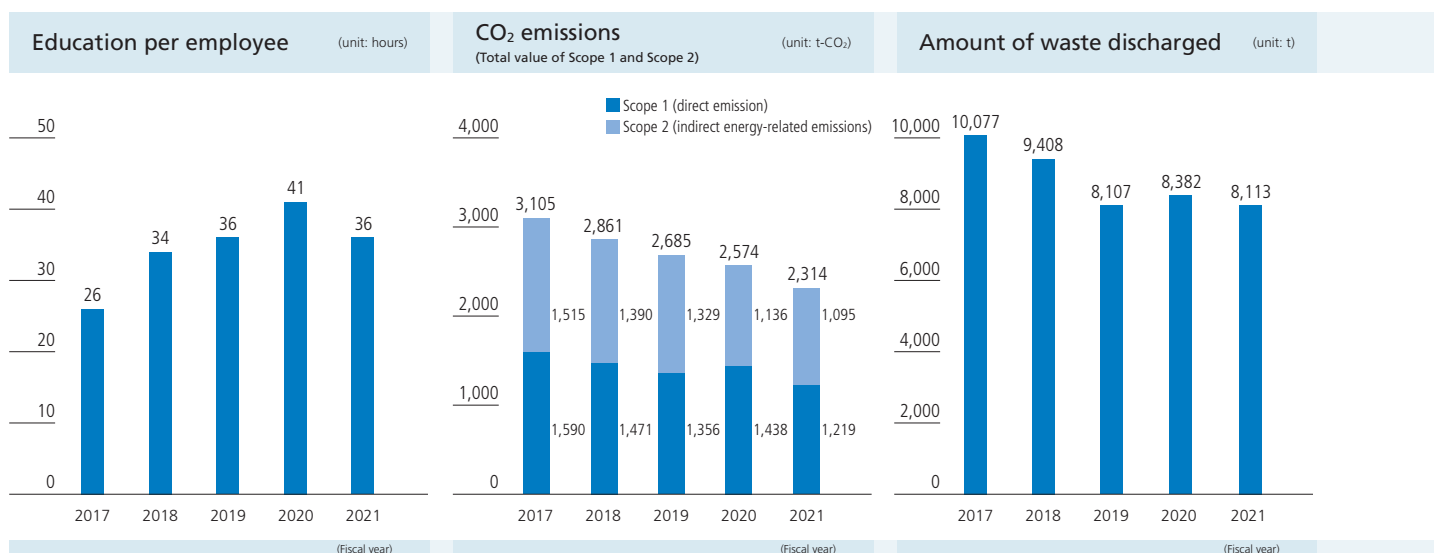
### Per share data:

	Unit	FY2011	FY2012	FY2013	FY2014	FY2015
Profit	Yen	119.52	170.99	116.08	172.64	204.35
Net assets	Yen	1,834.99	2,087.16	2,282.56	2,690.76	2,633.60
Annual dividend	Yen	35	50	45	52	67
Dividend payout ratio	%	29.3	29.2	38.8	30.1	32.8
Total return ratio	%	40.0	44.8	80.5	30.2	63.8

\* The U.S. dollar amounts are translated on the basis of nearly 122.41 yen to 1 dollar, the rate of exchange prevailing at March 31, 2022.

\* As the company has been applying the Partial Amendments to Accounting Standard for Tax Effect Accounting (Accounting Standards Board of Japan (ASBJ) Statement No.28, February 16, 2018) since FY2018, its consolidated financial position in FY2017 is based on indicators, etc. calculated after retrospectively applying the said accounting standard, etc.

## Non-financial items



\*Thousands of U.S. dollars

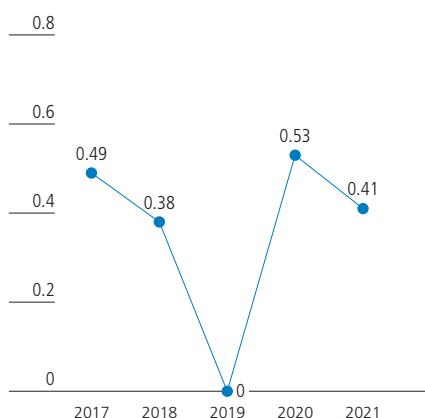
FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2021
218,323	219,844	241,889	226,909	200,469	<b>232,120</b>	<b>1,896,253</b>
50.4	46.2	46.3	45.1	44.1	<b>38.2</b>	<b>38.2</b>
200,604	231,898	225,402	225,378	202,548	<b>209,261</b>	<b>1,709,513</b>
49.3	50.1	47.1	41.3	45.8	<b>48.5</b>	<b>48.5</b>
8,473	12,180	14,035	15,439	11,690	<b>9,428</b>	<b>77,026</b>
4.2	5.3	6.2	6.9	5.8	<b>4.5</b>	<b>4.5</b>
9,842	13,082	15,085	15,991	12,287	<b>10,818</b>	<b>88,381</b>
4.9	5.6	6.7	7.1	6.1	<b>5.2</b>	<b>5.2</b>
6,305	7,254	8,841	9,132	8,279	<b>7,248</b>	<b>59,214</b>
6.8	7.2	8.3	8.4	7.2	<b>5.9</b>	<b>5.9</b>
199,024	215,392	223,080	215,389	228,855	<b>228,159</b>	<b>1,863,898</b>
100,184	110,650	113,649	112,843	126,311	<b>130,788</b>	<b>1,068,443</b>
48.1	48.8	48.8	50.2	52.9	<b>54.7</b>	<b>54.7</b>
6,679	9,337	9,159	21,386	973	<b>(8,544)</b>	<b>(69,803)</b>
(6,505)	1,390	(2,830)	(877)	(6,913)	<b>(1,071)</b>	<b>(8,756)</b>
(5,286)	(885)	2,396	(11,475)	(1,435)	<b>6,000</b>	<b>49,018</b>
946	1,024	1,084	1,105	1,122	<b>1,106</b>	<b>9,042</b>
1,290	1,398	2,030	2,167	2,362	<b>2,496</b>	<b>20,394</b>
(1,807)	(3,832)	(4,140)	(2,086)	(2,270)	<b>(2,314)</b>	<b>(18,907)</b>

\*U.S. dollars

183.16	212.40	259.53	268.07	243.03	<b>212.69</b>	<b>1.74</b>
2,799.30	3,087.51	3,193.18	3,176.25	3,552.69	<b>3,658.54</b>	<b>29.89</b>
70	75	91	100	90	<b>100</b>	<b>0.82</b>
38.2	35.3	35.1	37.3	37.0	<b>47.0</b>	<b>47.0</b>
54.0	42.2	35.1	37.5	37.2	<b>47.2</b>	<b>47.2</b>

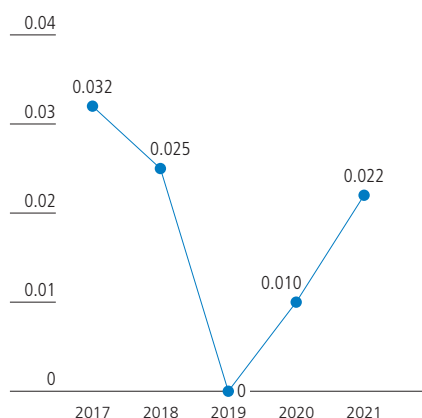
### Frequency rate

(unit: %)



### Severity rate

(unit: %)



### Number of patents obtained

(unit: patents)

